



NATIONAL ASSOCIATION OF REALTORS®

The Voice for Real Estate

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AE AND LEADERSHIP
DEVELOPMENT DEPARTMENT

Dear Steve,

Thank you for speaking at the 2006 AE Institute. This year's Institute was an enormous success and we owe a large part of that success to innovative, knowledgeable speakers like you!

Congratulations! You were one of our top-rated speakers. Your session was extremely well received, and your presentation met the needs of the REALTOR® association executives.

As quoted by an attendee "Mr. Gilliland is by far the best inspirational speaker I've ever heard. His energy and enthusiasm flowed over to all who attended the session and led us from laughter to tears to laughter. It is so nice to have something so positive and encouraging during the learning sessions of the conference. There's so much information to take in and it's nice to have someone enjoyable to listen to and remind you of why you're here and why you're in your career. Very challenging."

Enclosed is a comprehensive summary of your session.

Thank you again for sharing your expertise with our REALTOR® association executives.

Sincerely,

A handwritten signature in black ink that reads "Dave Phillips".

Dave Phillips, RCE, CAE
Dean, 2006 AE Institute

enclosure

